

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 06182 301205Z

53

ACTION COME-00

INFO OCT-01 NEA-10 ADP-00 EB-11 RSR-01 RSC-01 /024 W

----- 095409

R 301120Z AUG 73

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 3665

UNCLAS TEHRAN 6182

E.O. 11652: N/A

TAGS: BEXP ETEL, IR

SUBJ: SECOND SATELLITE EARTH STATION

REF: A. STATE 167040 B. STATE 156609

1. EMBOFFS DISCUSSED ITT BID IN DEPTH WITH COMPANY'S TEHRAN OFFICIALS AND WITH VISITING VICE PRESIDENT. FOLLOWING DISCUSSIONS, CALLS MADE TO MANAGING DIRECTOR OF TELECOMMUNICATIONS COMPANY OF IRAN AND APPROPRIATE "PITCH" MADE TO HIM. THAT OFFICIAL'S RESPONSE, COUCHED IN VERY FRIENDLY DIPLOMATIC TERMS, WAS "MIND YOUR OWN BUSINESS." MATTER ALSO RAISED WITH HIGH OFFICIAL IN PRIMIN'S OFFICE, WHOSE RESPONSE AFTER TWO DAYS WAS HE HAD DISCUSSED MATTER WITH TCI MANAGING DIRECTOR AND THAT FACTS OF CASE WERE THAT ITT HAD SUBMITTED REVISED OFFER AFTER RPT AFTER BIDS OPENED. ALTHOUGH THAT OFFER LOWER THAN FIRST, IT UNACCEPTABLE ACCORDING TO WORLD BANK TENDERING REGULATIONS. ALSO STATED THAT NIPPON ELECTRIC COMPANY HAD FULLY COMPLIED WITH SPECIFICATIONS AND OTHER REQUIREMENTS AND ALSO WAS LOWEST BIDDER (ITT WAS THIRD HIGHEST BIDDER).

2. TENTATIVE INFORMATION IS THAT LETTERS OF INTENT TO BUILD STATION WILL BE ISSUED TO NEC WITHIN NEXT FEW DAYS, BUT WILL KEEP UP WITH DEVELOPMENTS WHICH MAY CHANGE FOREGOING SITUATION.  
HECK

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 AUG 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973TEHRAN06182  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** TEHRAN  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1973/newtext/t1973084/aaaaacso.tel  
**Line Count:** 48  
**Locator:** TEXT ON-LINE  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** A. STATE 167040 B. STATE 156609  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinjw  
**Review Comment:** n/a  
**Review Content Flags:**  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SECOND SATELLITE EARTH STATION  
**TAGS:** BEXP, ETEL, IR  
**To:** STATE  
**Type:** TE  
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